Meeting-in-a-Box: Cookies!

This meeting is aimed at **Guides** and **Pathfinders** and covers most of the **Cookies Rising** requirements. There are enough elements for about **three hours** worth of activities. You can use it to cover more than one meeting or pick and choose your preferred activities.











Skills



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Supplies

A printed copy of appendices 1, 2
and 3
Basic ingredients (optional)
Cookie dice
Card stock
Green, red and yellow construction
paper

☐ Ribbon, string or yarn

☐ Glue

☐ Pictures of Girl Guide Cookies

☐ 2 Poster boards

☐ Hole punch

□ Tape



Activity 1: Intro

(10 minutes)

Start by asking questions:

- Have you ever sold cookies before?
- What's your best selling technique?
- What do you like most about cookie selling?
- What do you like least?
- Do you know where the money from cookie selling goes?



Activity 2: Cookie Skits

(25 minutes)

Split the girls into small groups. Have them come up with a print, radio or TV advertisement for Girl Guide cookies. Can they come up with a cool slogan? Repurpose a song? Think of some other creative way to sell cookies? Have them present to the group and vote on whose cookies you'd be most likely to buy.



Activity 3: Cookie Game

(20-45 minutes)

Split your girls into teams and have them sit in a large circle. Inside the circle, set out pieces of green, yellow and red construction paper in a random order so that they snake around to look like the squares in a board game. Have each team choose an object from your meeting place to act as a token (a water bottle, hat, pen, etc.).



On their turn, each team gets asked a question that corresponds to the colour of the square that they are on (green=easy, yellow=intermediate, red=hard). If they get the question right, they get to move one square forward for an easy question, two squares forward for an intermediate question and three squares forward for a hard question. If they get the question wrong, they stay where they are.

You can choose to use more or fewer pieces of paper depending on how long you want the game to last. Questions can be found in Appendix 1.



(15 to 45 minutes)

Split the girls into small groups and have them come up with a new recipe that includes Girl Guide cookies. Encourage them to think outside the box and use them in different ways. You could provide some basic ingredients and have them create their concoctions. If you are running these activities over more than one meeting, consider buying the ingredients for their recipes and having a taste testing competition the following week. You could print out some of the example recipes on the National website to give your girls some ideas.



Choose two girls to come to the front of the room and pretend to be a customer and a cookie seller. Give the girl playing the customer a particular scenario to act out and have the cookie seller choose how to respond. After each skit, have the girls discuss whether the cookie seller responded in the best way possible and whether the other girls have any tips about what they would do if that kind of thing occurred to them.

Some examples can be found in Appendix 2.



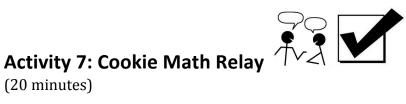


(20 minutes)

Sometimes one of the barriers to older girls selling cookies is nobody knowing that they are available. Make this craft for girls to hang off a backpack or purse to let people know that they are selling cookies.

Use cardstock or the cardboard from a cookie, Kleenex or cereal box to create the base of a tag. Have the girls decorate it using pictures from a Canadian Guider or Appendix 3. Have them write a message like "Ask me, I sell Girl Guide Cookies!"

Have them punch a hole in the side of the tag and thread ribbon, string or yarn through it in order to hang it off a bag.



Use two poster boards to create dice that look like the ones in Appendix 4. Have the girls help you if time permits. Set them in opposite corners of the room.

On each turn, girls from each team must work in groups of three. The first girl must run to the first die while the second girl runs to the second die. When they both return to their team, they must tell their team members what they rolled. After the team has figured out how much money they owe a cookie buyer (or how much they were underpaid), a third girl must run and tell a leader. The first team to get the answer right gets a point.

The first die indicates how many boxes of cookies someone bought and the second die indicates how much they paid.



Program work completed

Activity	Guide Program Work	Pathfinder Program Work
	Completed	Completed
Intro	Cookies Rising: Financial	Cookies Rising: Financial
Cookie Skits	Cookies Rising: Business	Cookies Rising: Business
	You and Others: Build Skills in	Girls Just Want to Have Fun #4
	Communication #3	The Arts from A to Z #1, 8
	You and Others: Learn How to	
	Plan #2	
Cookie Game	Cookies Rising: GGC	Cookies Rising: GGC
Cookie Treats	Kitchen Creations	Cookies Rising: Social
	Tasty Treats #1, 3 or 6	Girls Just Want to Have Fun #3
Cookie Improv	Cookies Rising: GGC	The Arts from A to Z #2
	Cookies Rising: Business	Cookies Rising: Social
	You and Others: Build Skills in	Cookies Rising: GGC
	Communication #1	Cookies Rising: Business
Cookie Craft	Cookies Rising: Social	Girls Just Want to Have Fun #4
	Recycling #5	
Cookie Math Relay	Cookies Rising: Financial	Cookies Rising: Financial
	Cookies Rising: Social	

Meeting created by Elizabeth Knowles from the $1^{\rm st}$ Milton Park Guides and the $33^{\rm rd}$ Montreal Pathfinders in September 2015



Appendix 1: Game Questions

Easy:

- 1. How much does a box of cookies cost? \$5
- 2. What are the 2 types of Girl Guide cookies? **Chocolate and vanilla and chocolatey mint**
- 3. How many times a year do Girl Guides sell cookies? **Twice**
- 4. Name one thing that the money from cookie selling supports.
- 5. How many boxes of Girl Guide cookies are in a case? 12

Intermediate:

- 1. True or False? Girl Guide cookies are peanut free. **True**
- 2. True or False? Girl Guide cookies have gone into space. **True**
- 3. True or False? Cookie flavours vary from province to province. **False**
- 4. True or False? Girl Guide cookies are Kosher. **True**
- 5. True or False? More chocolate and vanilla cookies are sold each year than the population of Canada. **True**
- 6. True or False? More chocolate and vanilla cookies are sold than chocolatey mint ones. **False**
- 7. True or False? If you laid out all the Girl Guide cookies that are sold in a year in a line, there would be more than enough to cross the country. **True**

Hard:

- 1. More than how many Girl Guide cookies are sold every year?
 - a. 3 million
 - b. 5 million x
 - c. 10 million
- 2. How many sandwich cookies are there in a box?
 - a. 20 x
 - b. 24
 - c. 30
- 3. When did Girl Guides first start selling cookies?
 - a. 1915
 - b. 1920
 - c. 1927 x
- 4. Where were the first Girl Guide cookies sold?
 - a. Montreal
 - b. Toronto
 - c. Regina x
- 5. Which of these are two flavours of Girl Guide cookies that have been sold in the past?
 - a. Maple cream and shortbread \mathbf{x}
 - b. Lemon and chocolate chip



- c. Peanut butter and raisin
- 6. How much money from a case of Girl Guide cookies goes directly to our unit?
 - a. \$5.75
 - b. \$11.55 **x**
 - c. \$21.95



Appendix 2: Improv Scenarios

A prospective buyer says that they are allergic to peanuts and cannot buy Girl Guide cookies.	A prospective buyer says that they only like the other kind of Girl Guide cookies.
A prospective buyer says that they cannot buy the cookies because they are allergic to one of the ingredients.	A prospective buyer wants to buy 6 boxes but the seller has only 2 left.
A prospective buyer thinks that the cookies are too expensive.	A prospective buyer only speaks a language that the seller doesn't.
A buyer is insisting that they got the wrong change.	A prospective buyer says that they just bought cookies from a Guide who came door-to-door
A prospective buyer asks for a discount for more than one box of cookies.	Someone wants to make a donation but doesn't want to buy a box of cookies

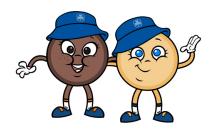


Appendix 3: Cookie Images



















Appendix 4: Cookie Dice

1 Box			
4 Boxes	3 Boxes	5 Boxes	6 Boxes
			1 Case

\$5			
\$10	\$20	\$50	\$60
			\$20

