



# GIRL GUIDE COOKIES

*It's amazing what a cookie can do!*

## Turn a “no” into a “yes”

Try these simple ways to respond to people who may not be interested in purchasing cookies at first. Sometimes a bit of extra information can turn a “no” into a “yes”.

"No thank you, I only like the chocolate/vanilla/mint"

- Girl Guide cookies keep well in the freezer and can be saved as a treat for when unexpected company arrives!

"No thank you, I am diabetic"

- Be prepared to provide them with all of the nutritional information and ingredients. Suggest that the cookies can be given to a friend or family member.

"No thank you, I'm on a specific diet"

- Perhaps you can support Girl Guides anyway and give the box of cookies to a friend or family member.

"No thank you, I am allergic to peanuts"

- I'm happy to tell you that all of our cookies are peanut free to ensure that everyone can enjoy them!

"No thank you, that's too much money for a box of cookies"

- Did you know that when you purchase a box of Girl Guide cookies you are helping young girls like me participate in fun learning activities that help us grow to be more confident, resourceful and courageous?

"I would love to, but I don't have any cash on me right now"

- Not to worry, when is a better time for me to come back?